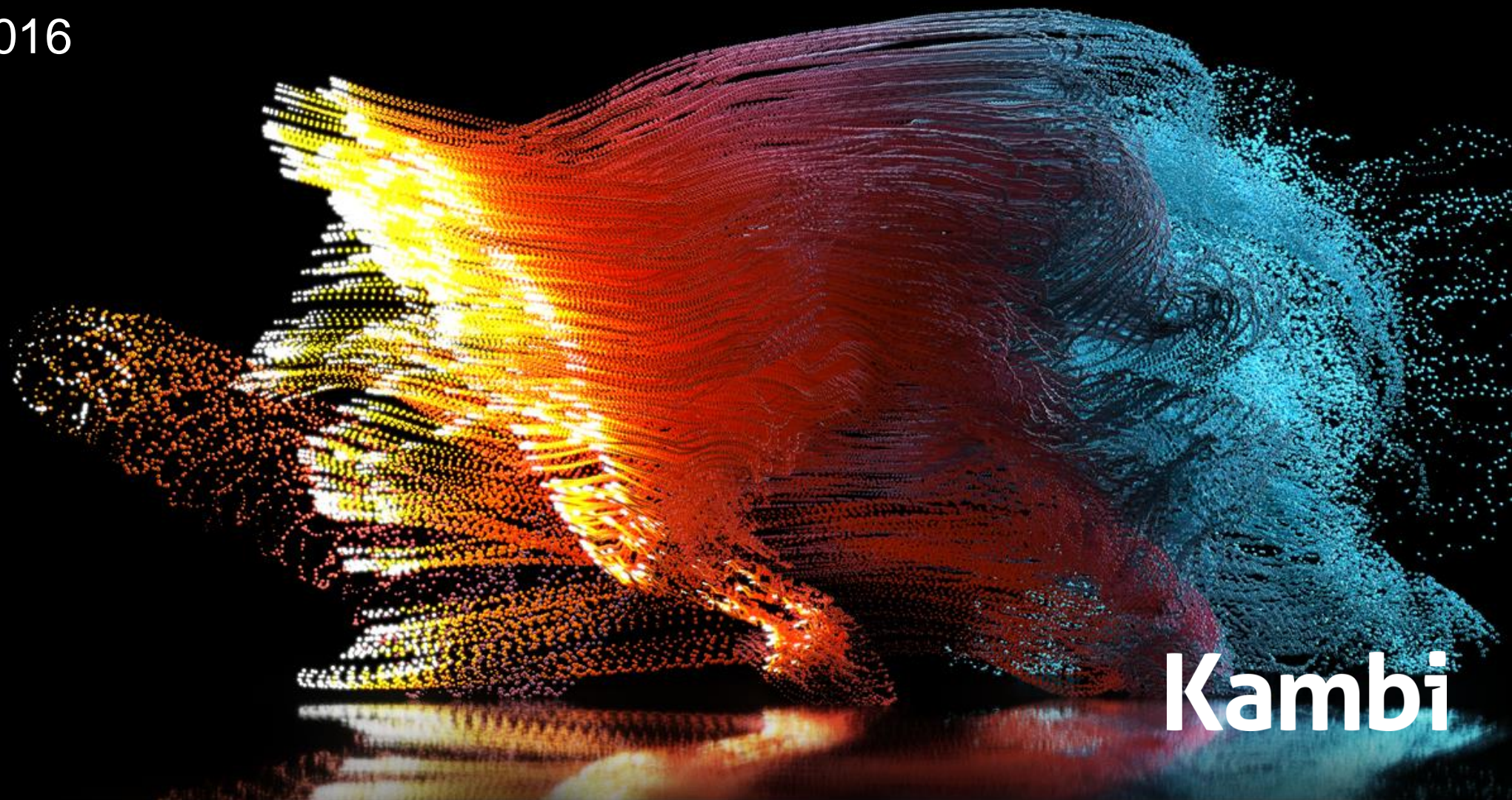


Kambi Group plc

Q4 Report

10 February 2016

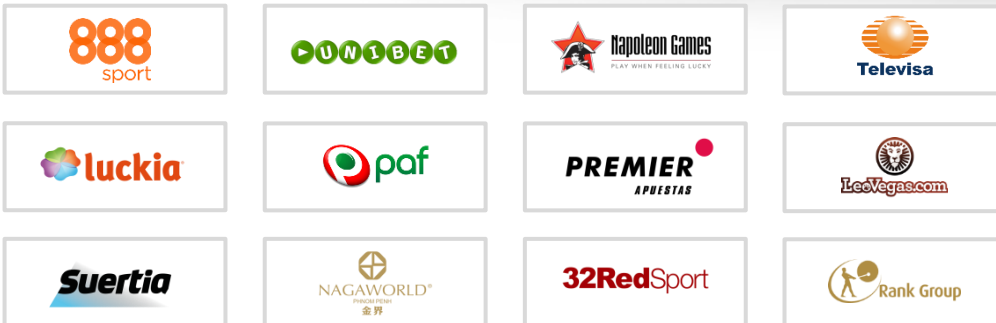


Kambi

Outline

Kambi in brief
Highlights
Financial update
New customer signings
Summary
Q&A

Kambi in Brief



400+

Malta, Bucharest, London, Manila, Stockholm

Highlights

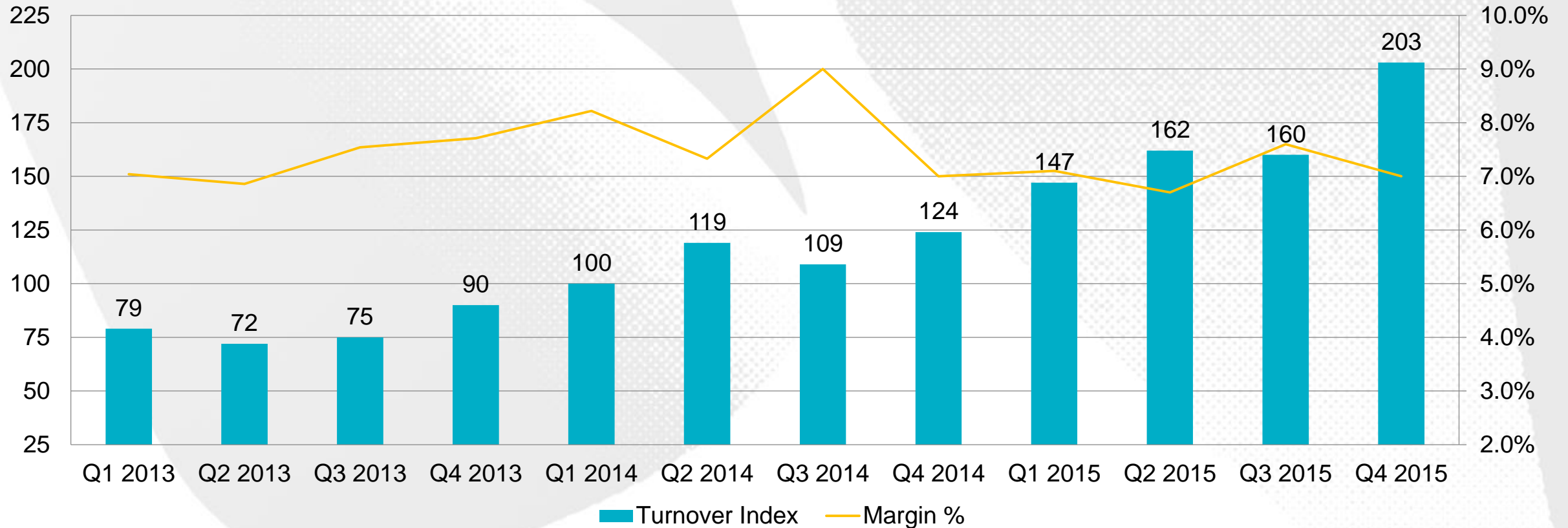
- Very strong operator turnover **+64%**
- Kambi's highest quarterly revenue and operating margin
- New contracts signed with gaming operators LeoVegas and Rank
- Roll-out of new user interface commences

Financial Headlines

	Q4 2015	Q4 2014	FY 2015	FY 2014
Revenue	€14.2	€9.3	€47.7	€36.0
Operating profit	€3.3	€0.6	€7.4	€2.2
Operating margin	23%	6%	16%	6%
Cash flow	€2.8	€0.7	€6.2	€2.9
Net cash	€20.3	€16.0	€20.3	€16.0

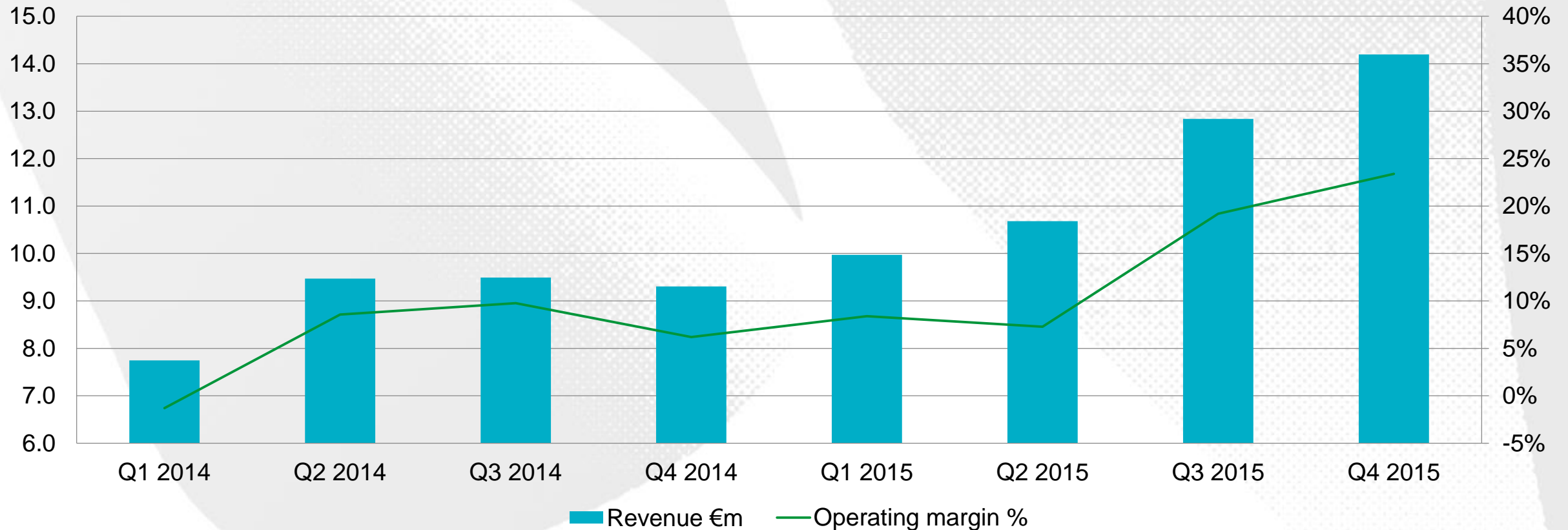
Operator Trading Analysis

Turnover and Margin



Kambi Financial Development

Revenue & Operating Margin



New Customer Signings in Q1 2016

LeoVegas

- Mobile focused gaming operator
- Mainly operating in the Scandinavian market and UK
- Complement to its existing mobile casino offering
- Aiming to launch ahead of Euro 2016



LeoVegas.com



New Customer Signings in Q1 2016

Rank Group

- UK retail gaming group
- Listed on the FTSE 250
- Sportsbook will be launched on the grosvenorcasinos.com brand
- Complement to its existing online casino offering
- Aiming to launch ahead of Euro 2016

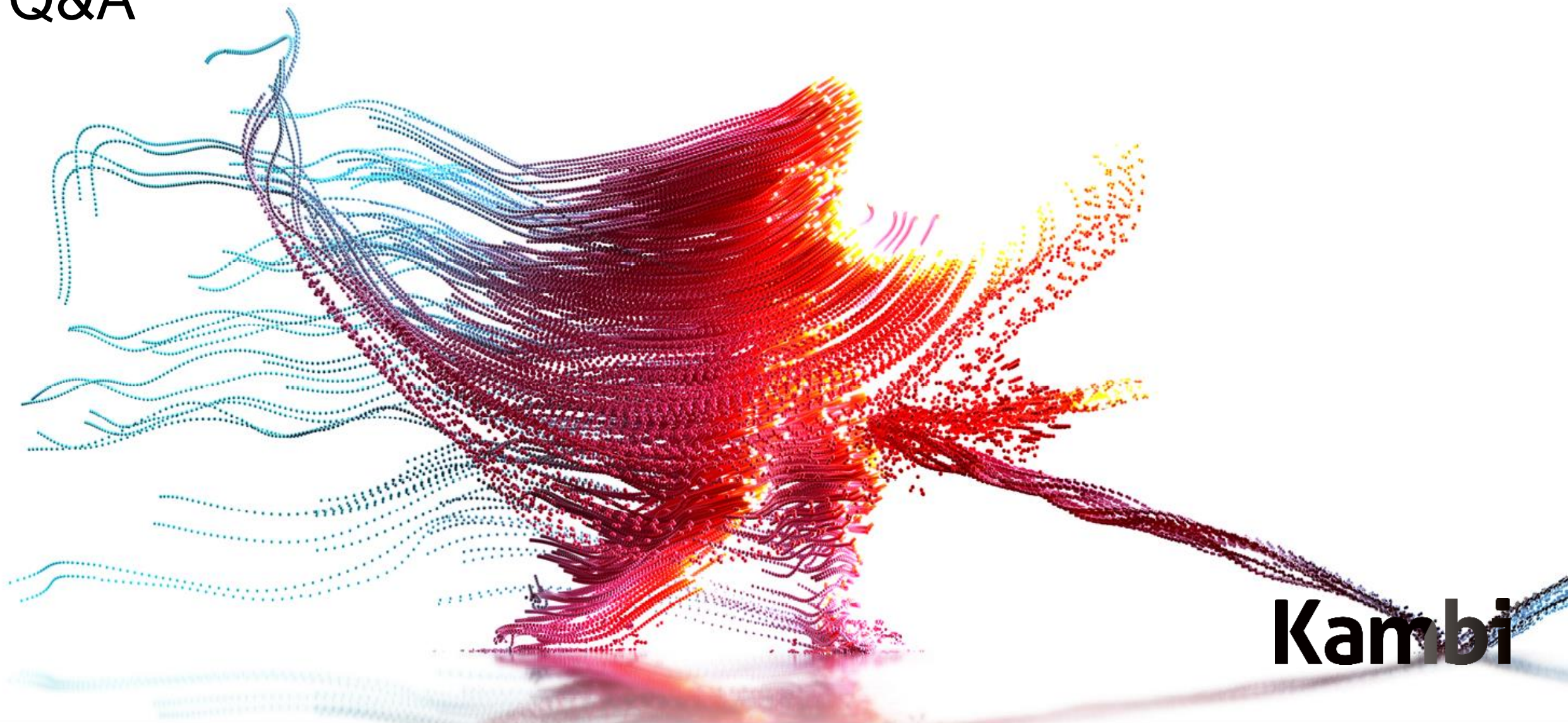


Summary

- Strongest financial results ever
- Roll-out of HTML5 empowers operators to differentiate on user interface and pricing via all channels
- New customer signings support growth prospects
- Kambi is well positioned to capitalise on the Sportsbook outsourcing trend

Thank you!

Q&A



Kambi